

BBA/BBA-IB

The students of **TY BBA/BBA -IB** are informed that there is opening with **Nitor Infotech Pvt. Ltd.** Interested students kindly register their name with the placement cell on or before **16th April 2018**

Job Role: Trainee Associate – Insides Sales Executive (North America Geography)

Shifts: US Shifts

Timings: 6:30 PM to 3:30 AM & 8 PM to 5 PM.

Experience: Fresher

Location: Pune (Hinjewadi Phase -2)

Service Agreement – 24 Months

Transport Facilities: Yes

Job Description:

1. Must know about the Database Research on different Platform.
2. Researching Organizations and Individuals online (especially on social media) to identify new leads and Potential new markets.
3. Understanding of current IT Trends and Market Needs.
4. Researching the needs of other companies and learning who makes decisions about purchasing.
5. Contacting Potential Clients via email or phone to establish rapport and set up meetings.
6. Should achieve the daily target and also know about the email campaigning.

Arjun R. Kale
Training & Placement Officer

Dr. B.B.Waphare
Principal